

Profit to Cash Report

XYZ, Inc.

Fiscal Year Ending December 31, 2013

	2013	2012
1 REVENUE		
2 Gross sales	\$ 9,750,000	\$ 8,546,000
3 Less sales returns and allowances	(200,000)	(150,000)
4 Cash from Accounts Receivable	314,502	(620,352)
5 Cash From Sales	\$ 9,864,502	\$ 7,775,648
7 COST OF SALES		
8 Cost of Goods Sold	\$ (4,256,000)	\$ (3,730,439)
9 Cash from (used by) Inventory	452,600	(220,605)
10 Cash from (used by) Material Payables	(350,620)	108,750
11 Total Cash Cost of Sales	\$ (4,154,020)	\$ (3,842,294)
13 Gross Cash Profit	\$ 5,710,482	\$ 3,933,354
15 OPERATING EXPENSES		
16 Selling Expenses	\$ (2,569,850)	\$ (1,943,201)
17 General & Administrative Expenses	(1,287,500)	(1,152,360)
18 Cash from (used by) Accounts Payable	(128,974)	(52,480)
19 Cash from (used by) Other Current Assets	358,960	(390,840)
20 Cash from (used by) Other Current Liabilities	(176,950)	(120,563)
21 Cash from (used by) Accrued Expenses	(420,630)	(106,741)
22 Cash from (used by) Capital Expenditures	(172,490)	(195,620)
23 Total Cash Operating Expenses	\$ (4,397,434)	\$ (3,961,805)
25 Cash After Operations	\$ 1,313,048	\$ (28,451)
27 Income Taxes Paid	(326,000)	(274,021)
28 Net Cash After Operations	\$ 987,048	\$ (302,472)
30 FINANCING EXPENSES		
31 Interest Expense	\$ (3,569)	\$ (3,871)
32 Cash from (paid to) Notes Payable	(120,000)	(120,000)
33 Cash from (paid to) Notes Receivable	-	-
34 Dividends Paid	(60,000)	-
35 Treasury Stock & Capital Investments	(300,000)	-
36 Total Cash Financing Expenses	\$ (483,569)	\$ (123,871)
38 NET CASH INCOME (LOSS)	\$ 503,479	\$ (426,343)
40 Cash at Beginning of Period	2,356,920	2,783,263
41 Ending Cash Balance	\$ 2,860,399	\$ 2,356,920